

## A. BIOGRAPHICAL INFORMATION

### 1. Personal

**Philip Oreopoulos**

150 St. George Street  
Toronto, Ontario  
Canada  
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(416) 904-6736  
philip.oreopoulos@utoronto.ca

### 2. Degrees

Ph.D.	May 2002	University of California, Berkeley
		Thesis: <i>Empirical Applications to Labor Economics and Public Finance</i> Advisors: David Card, Alan J. Auerbach, John M. Quigley
M.A.	June 1996	University of British Columbia
B.A.	May 1995	University of Western Ontario

### 3. Employment

Department of Economics, University of Toronto  
Professor, July 1, 2012 -  
Associate Professor, July 1, 2007 - June 31, 2012.  
Assistant Professor, July 1, 2002 – June 31, 2007.  
Appointed to graduate school, July 1, 2002 - present.

Russell Sage Foundation  
Visiting Scholar, September 1, 2018 – June 30, 2019

Department of Economics and Weatherhead Center for International Affairs,  
Harvard University  
William Lyon Mackenzie King Visiting Professor of Canadian Studies and Economics  
July 1, 2010 - June 30, 2011

Department of Economics, University of British Columbia  
Associate Professor, July 1, 2008 – July 1, 2009.

School of Public Policy and Governance, University of Toronto  
Associate Professor, July 1, 2007 - present.

Department of Economics, Massachusetts Institute of Technology  
Visiting Assistant Professor, August 1, 2004 - June 1, 2005

#### **4. Honors**

Best Paper Prize in the American Economic Journal - Applied, 2013

Harvard University William Lyon Mackenzie King Visiting Professor of Canadian Studies and Economics 2010-11

Robert Mundell Prize (awarded to best paper in the Canadian Journal of Economics by a 'young economist', 2007

Short-listed (one of three nominated) for Douglas Purvis Memorial Prize (awarded to authors of highly significant, written contribution to Canadian economic policy)

Nominated for SSHRC Aurora Prize (awarded to top Standard Research Grant Proposal among New Scholars in all social science and humanities fields; nominations are given to top proposals in each field), 2006

Public Policy Dissertation Award, U.C. Berkeley, 2001

Gold Medal, University of Western Ontario, 1996

Academic All-Canadian, 1994, 1995

#### **5. Professional Affiliations and Activities**

Faculty Fellow, MDRC Center for Applied Behavioral Science, 2018 - present

Special Advisor, the College Board, 2017 – present

Associate Director, Canadian Institute for Advanced Research, 2015 - 2017

Research Fellow, IZA, September, 2014 - present

Co-chair, Abdul Latif Jameel Poverty Action Lab (J-PAL) Education Program, 2015 - present

Affiliate, Abdul Latif Jameel Poverty Action Lab (J-PAL), 2014 - present

Faculty Research Associate, National Bureau of Economic Research, August, 2009 - present

Faculty Research Fellow, National Bureau of Economic Research, August, 2003 – 2009

Faculty Associate, Centre for the Study of Students in Post Secondary Education, OISE/University of Toronto, 2008 -2009

Research Fellow, Statistics Canada, July 2002 – 2007

Senior Fellow, Canadian Institute for Advanced Research, July 2012 - 2017

Research Scholar, Canadian Institute for Advanced Research, July 2006 - 2012

Research Associate, Centre for Economics and Public Affairs, March 2003 - 2009

Research Associate, Institute for Policy Analysis, University of Toronto, 2003 - 2009

B. ACADEMIC HISTORY

6.

**A. Research Endeavors**

Economics of Education  
Behavioral Economics  
Labor Economics  
Public Finance  
Child Development

**B. Research Awards**

SSHRC Insight Grant #435-2018-0268, "An experiment examining the behavioural economics of student effort"  
\$96,400 2018-2021

J-PAL Pilot Grant, "Online & Text Support to Help Student Achievement," US\$98,000 2017-18

Learning and Education Advancement Fund (LEAF), "Helping UofT Students Through Proactive Coaching,"  
\$95,000 2017-19

Ontario Human Capital Research and Innovation Fund, "Success in Postsecondary Education: Using  
Non-Academic Measures to Predict Why Some Students Thrive while Others Dive," \$30,756  
2016-17

SSHRC Insight Grant #435-2015-0180, "Helping Students Achieve Their Goals: A Field Experiment" \$106,072  
2015-2018

J-PAL Pilot Grant, "Texting Students to Help Achieve Their Goals," US\$48,086 2015-16

J-PAL Pilot Grant (with Ariel Kalil and Susan Mayer) "Paths to Purposeful Parenting: A Pilot Study  
Leveraging Neuroscience and Technology to Promote Low-Income Parents' Attention and Focus,"  
US\$49,000 2014-15

Ontario Human Capital Research and Innovation Fund, "Using Behavioural Economics to Improve  
Education and Employment Outcomes," \$18,508 2014

Graduate Education Fund (GEF) Grant (University of Toronto), "Can the Pathways to Education  
Program be Replicated?" \$6,000 2014

Ontario Ministry of Training, Colleges and Universities (with Social research and Demonstration  
Corporation), "Life After High School, Phase II," \$1,700,000 2013 - 2016

Education Policy Research Initiative Research Fellowship, “Long-run Effects of the Pathways to Education Program,” \$10,000 2013-2014

Institute of Education Sciences (IES) Research Grant #R305A120280 (with Eric Bettinger and Bridget Long), “Improving Information and Access to Financial Aid: Expanding the FAFSA Experiment,” US\$4,899,249 2012-2017

SSHRC (GRG Program), “The Effectiveness and Mechanics of the Pathways to Education Program?” \$1,500, 2011 (research grant)

Ontario Ministry of Training, Colleges and Universities (with Social Research and Demonstration Corporation), "Life After High School," \$2,200,000 2011 - 2013

Bill and Melinda Gates Foundation, “Improving Information and Access to Financial Aid: Expanding the FAFSA Experiment”, (with Eric Bettinger and Bridget Long) US\$1,421,224, 2010-2011

SSHRC (GRG Program), “Why do employers discriminate against immigrants?” \$1,500, 2010

Anonymous (with Social Research and Demonstration Corporation) “Helping High School Students Apply to College and University: An Intervention to Provide Information and Easier Access to Post Secondary Education,” \$250,000 2010 - 2013

Human Resources Social Development Canada (HRSDC), Canada Student Loans (CSL) (with Social Research and Demonstration Corporation) “Helping High School Students Apply to College and University: An Intervention to Provide Information and Easier Access to Post Secondary Education,” \$400,000 2010 - 2013

Metropolis British Columbia “Why Do Employers Discriminate Against Immigrants? Experimental Evidence from Toronto, Montreal, and Vancouver,” \$30,000 2010 - 2011

Human Resources Social Development Canada (HRSDC) “Why Do Employers Discriminate Against Immigrants? Experimental Evidence from Toronto, Montreal, and Vancouver,” \$69,000 2009 - 2010

SSHRC Standard Research Grant, # 410-2009-004, \$117,058 (Including Research Teaching Stipend), 2009-2012

Institute of Education Sciences (IES) Research Grant #24-5070-00-0-24-939 (with Eric Bettinger and Bridget Long), “Simplification and Incentives: A Randomized Experiment for Increasing College Enrollment,” US\$1,757,738 2009-2013

Human Resources Social Development Canada (HRSDC) Concept Paper for Measuring the Impacts of Labour Market Information, “ (in collaboration with the Social Research and Demonstration Corporation), “Helping High School Students Apply to College and University: An Intervention to Provide Information and Easier Access to Post Secondary Education,” \$25,000 2009

Spencer Foundation Research Grant #200900081 (with Bridget Long and Eric Bettinger), “Increasing Postsecondary Enrollment among Low-Income Families: A Project to Improve Access to College Information and Financial Aid,” US\$40,000 2009

Higher Education Quality Council of Ontario (with Tony Chambers), “Opportunity Knocks: A Pilot Project to Provide Merit Aid for Students Receiving Need-Based Aid,” \$746,372 2008-2010

Spencer Foundation Research Grant #200900081 (with Joshua Angrist), “Supplemental Merit Scholarships: A Randomized Evaluation of Merit Aid for Students Receiving Need-Based Aid,” US\$155,225 2008-2010

SSHRC Research Grant #864-2007-0091, Management Business and Finance (with Gustavo Bobonis), “Helping the unbanked: A proposal to increase the use of banking and direct deposit services among low and moderate-income households,” \$133,000 2008-2011

Human Resources and Social Development Canada (HRSDC), “The Post Secondary Education (PSE) Information Study: Providing Information and Increasing Knowledge About Post Secondary Education: Evidence from a Randomized Field Experiment,” \$80,000, 2008-2009

Metropolis BC, “Why Do Recent Immigrants to Canada Struggle in the Labour Market? A Field Experiment with Five Thousand Résumés,,” \$30,000, 2008-2009

Casey Foundation, “Helping the Unbanked: A Proposal to Increase the Use of Banking and Direct Deposit Services Among Low- and Moderate-Income Households””, (with Michael S. Barr, Gustavo J. Bobonis, and Benjamin Keys) US\$50,000, 2007-2008

Bill and Melinda Gates Foundation, “Helping Complete College Financial Aid Applications: Evidence from a Randomized Trial with H&R Block”, (with Eric Bettinger and Bridget Long) US\$1,245,024, 2007-2010

National Science Foundation, “Helping Complete College Financial Aid Applications: Evidence from a Randomized Trial with H&R Block”, (with Eric Bettinger and Bridget Long) US\$455,509, 2007-2009

Kaufman Foundation, “Helping Complete College Financial Aid Applications: Evidence from a Randomized Trial with H&R Block”, (with Eric Bettinger and Bridget Long) US\$140,000, 2007-2008

Spencer Foundation Research Grant, “Increasing College Enrollment among Low- and Moderate-Income Families: A Program to Improve Access to College Information and Financial Aid” (with Eric Bettinger and Bridget Long, US\$40,000 2009-2010

SSHRC Standard Research Grant, # 410-2006-019, \$102,900, 2006-2009

Canada Millennium Scholarship Foundation, Student Achievement and Retention Project (Principal Investigator), with Daniel Lang (Co-PI) \$1,400,000

SSHRC Standard Research Grant, # 410-2003-0189, \$60,790, 2003-2006

Connaught New Staff Matching Grant, \$20,000, 2003 – 2005

SSHRC One-Time Grant for New Researchers, \$8,000, 2004

Fisher Center for Real Estate and Urban Economics Dissertation Fellowship, \$30,000, 2002-2002

Burch Center for Tax Policy and Public Finance Dissertation Fellowship, \$25,000, 2000-2001

Lloyd Ulman Graduate Student Fellowship in Labor Economics, \$5,000, 1999

Social Sciences and Humanities Research Council of Canada Doctoral Fellowship, 1997-2000

Wagner Foundation Fellowship, University of British Columbia, \$12,000, 1996

Scholars' Scholarship, University of Western Ontario, \$5,000, 1994

## **C. SCHOLARLY AND PROFESSIONAL WORK**

### **7.**

#### **A. Articles**

Auerbach, Alan, and Philip Oreopoulos. "The Fiscal Impact of U.S. Immigration: A Generational Accounting Perspective," *Tax Policy and the Economy*, Vol. 14, 2000, pp. 123 – 156.

Oreopoulos, Philip, "The Long-run Consequences of Growing Up in a Poor Neighborhood," *Quarterly Journal of Economics*, Vol. 118, No. 4 (November), 2003, pp. 1533 – 1575.

(reprinted in "Intergenerational Mobility in Canada," Miles Corak (ed), forthcoming, University of Toronto Press, Toronto, Ontario)

Moretti, Enrico, Kevin Milligan, and Philip Oreopoulos, "Does Education Improve Citizenship? Evidence from the U.S. and the U.K.," *Journal of Public Economics*, Vol. 88, No. 9-10, 2004, pp. 1667 – 1695.

(reprinted in "Modern Classics in the Economics of Education," Clive R. Belfield (ed), Chapter 13, Volume 1, Edward Elgar Publishing Inc, Northampton, MA, May 2006)

Oreopoulos, Philip. "The Compelling Effects of Compulsory Schooling: Evidence from Canada," *Canadian Journal of Economics*, Vol. 39 (1), February, 2006, pp. 22-52.

- Oreopoulos, Philip. "Estimating Average and Local Average Treatment Effects of Education when Compulsory School Laws Really Matter," *American Economic Review*, Volume 96, Number 1, March 2006, pp. 152-175(24)
- Oreopoulos, Philip, Marianne Page, and Ann Stevens, "The Intergenerational Effects of Compulsory Schooling", *Journal of Labor Economics*, Vol. 24, No. 4, October 2006, pp. 729-760.
- Oreopoulos, Philip. "Do Dropouts Drop Out Too Soon? Wealth, Health, and Happiness from Compulsory Schooling," *Journal of Public Economics* 2007, 91, (11-12), 2213-2229.
- Oreopoulos, Philip, Mark Stabile, Randy Walld, and Leslie Roos. "Short, Medium, and Long Term Consequences of Poor Infant Health: An Analysis using Siblings and Twins," *Journal of Human Resources*, Vol. 43, No. 1, Winter 2008, pp. 88-138..
- Oreopoulos, Philip, Marianne Page, and Ann Stevens. "The Intergenerational Effects of Worker Displacement." *Journal of Labor Economics*, vol. 26, no. 3, pp. 455 – 484.
- Oreopoulos, Philip. "Neighbourhood Effects in Canada: A Critique," *Canadian Public Policy*, vol. 34, no. 2, pp. 237 - 258.
- Hoffmann, Florian, and Philip Oreopoulos. "Professor Qualities and Student Achievement" *Review of Economics and Statistics*, Vol. 91, No. 1, pp 83-92.
- Angrist, Joshua, Daniel Lang, and Philip Oreopoulos. "Incentives and Services for College Achievement: Evidence from a Randomized Trial," *American Economic Journal: Applied Economics*, Vol. 1, No. 1, January 2009, pp. 136-163
- Hoffmann, Florian, and Philip Oreopoulos. "A Professor Like Me: The Influence of Instructor Gender on University Achievement" *Journal of Human Resources*, Vol. 44(2), 2009 pp 479-494
- Lindo, Jason M., Nick J. Sanders, and Philip Oreopoulos, "Ability, Gender, and Performance Standards: Evidence from Academic Probation, *American Economic Journal: Applied Economics*, Vol. 2, No. 2, April 2010, pp. 95-117
- Oreopoulos, Philip, and Kjell Salvanes "Priceless: The Nonpecuniary Benefits of Schooling," *Journal of Economic Perspectives*, Volume 25, Number 1, Winter 2011, Pages 159-184
- Mora, Toni, and Philip Oreopoulos, "Peer effects on high school aspirations: Evidence from a sample of close and not-so-close friends," *Economics of Education Review*, Vol. 30 (2011), pp. 575-581
- Oreopoulos, Philip, "Why Do Skilled Immigrants Struggle in the Labor Market? A Field Experiment with Thirteen Thousand Résumés" *American Economic Journal: Public Policy*, Volume 3, November 2011, pp. 148-171

- Oreopoulos, Philip, Till Von Wachter, and Andrew Heisz. "The Short- and Long-Term Career Effects of Graduating in a Recession," *American Economic Journal: Applied Economics*, Vol 4 (2012), Nol. 1, pp. 1 - 29 (Best Paper Prize in AEJ: Applied Economics, 2013)
- Bettinger, Eric, Bridget Long, Philip Oreopoulos, and Lisa Sanbonmatsu. "Helping Complete College Financial Aid Applications: Evidence from a Randomized Trial with H&R Block" *Quarterly Journal of Economics*, Vol. 127 (2012), Issue 3, pp. 1205-1242
- Oreopoulos, Philip, and Ryan Dunn, "Information and College Access: Evidence from a Randomized Field Experiment," *Scandinavian Journal of Economics*, Vol. 115, Issue 1, January 2013, pp. 3-26.
- Angrist, Joshua, Philip Oreopoulos, and Tyler Williams, "When opportunity knocks, who answers? New evidence on college achievement awards," *Journal of Human Resources*, Volume 49, Number 3, Summer 2014, pp. 572-610
- Fairlie, Robert W., Florian Hoffmann, and Philip Oreopoulos. "A community college instructor like me: Race and ethnicity interactions in the classroom" *American Economic Review* Volume 104, Issue 8, pp. 2567-91
- Fortin, Nicole M., Philip Oreopoulos, and Shelley Phipps. "Leaving Boys Behind: Gender Disparities in Academic Achievement," *Journal of Human Resources*, Vol. 50, no. 3, pp 549-579.
- Chabrier, Julia, Sarah Cohodes, and Philip Oreopoulos (2016). "What Can We Learn from Charter School Lotteries?" *Journal of Economic Perspectives*, Vol. 30, No. 3 Summer 2016, pp 57-84
- Oreopoulos, Philip, Robert S. Brown, and Adam Lavecchia (2017). "Pathways to Education: An Integrated Approach to Helping At-Risk High School Students" *Journal of Political Economy*, No. 4, Vol. 125 (August 2017), pp 947-984.
- French, Robert, and Philip Oreopoulos (2017) "Applying Behavioral Economics to Public Policy in Canada," *Canadian Journal of Economics*, Vol. 50, No. 3, pp 599-635
- French, Robert, and Philip Oreopoulos (2017). "Behavioral Barriers Transitioning to College," *Labour Economics*, Vol. 47(2017) pp. 48-63.
- Beattie, Graham, Jean-William P. Laliberté, and Philip Oreopoulos (2018). "Thrivers and divers: Using non-academic measures to predict college success and failure," *Economics of Education Review*, Vol. 62 (2018) pp. 170-182.
- Banerjee, Rupa, Jeffrey G. Reitz, and Philip Oreopoulos (2018). "Do Large Employers Treat Racial Minorities More Fairly? A New Analysis of Canadian Field Experiment Data," *Canadian Public Policy*, Vol. 44(1), pp. 1-12.
- Kim, Daniel, Brandon Zagorski, Richard Glazier, Ichiro Kawachi, and Philip Oreopoulos (2018). "Neighborhood Socioeconomic Position and Risks of Major Chronic Diseases and All-Cause Mortality: A Quasi-Experimental Study," *BMJ (British Medical Journal) Open*, May 20;



8(5):e018793.

Oreopoulos, Philip, and Uros Petronijevic, "Student Coaching: How Far Can Technology Go? (2018)", *Journal of Human Resources*, Vol. 53, No. 2, pp. 299-329.

Kalil, Ariel, Susan Mayer, Philip Oreopoulos, and Sebastian Gallegos (2019) "Using Behavioral Insights To Increase Parental Engagement: The Parents and Children Together (PACT) Intervention," *Journal of Human Resources*, forthcoming

Dobronyi, Christopher R., Philip Oreopoulos, Uros Petronijevic (2019). "Goal Setting, Academic Reminders, and College Success: A Large-Field Experiment," *Journal of Research on Educational Effectiveness* (forthcoming)

Ford, Reuben, and Philip Oreopoulos (2019). "Keeping College Options Open: A Field Experiment to Help All High School Seniors Through the College Application Process" *Journal of Policy Analysis and Management* (forthcoming).

## **B. Books and/or Chapters**

Oreopoulos, Philip, and Francois Vaillancourt. "Applying the Generational Accounting Approach to Canada: Findings and Fallacies," Chapter 3 in *Government Finances and Generational Equity*, Statistics Canada and Human Resources Development Canada, 1998

Oreopoulos, Philip. "Canada: On the Road to Fiscal Balance?"; Chapter 9 in Alan J. Auerbach, Laurence J. Kotlikoff and Willi Leibfritz, *Generational Accounting Around the World*, Chicago: University of Chicago Press, 1999, pp. 199-217.

Oreopoulos, Philip. "Would More Compulsory Schooling Help Disadvantaged Youth? Evidence from Recent Changes to School Leaving Laws", Chapter 3 in "The Problems of Disadvantaged Youth: An Economic Perspective," Jonathan Gruber (ed), University of Chicago Press, 2009

Gunderson, Morley, and Philip Oreopoulos, "Returns to Education in Developed Countries," Chapter for *International Encyclopedia in Education Third Edition*, edited by E. Barker, M. McGaw and P. Peterson), Elsevier Publishers, USA

Oreopoulos, Philip and Uros Petronijevic (2013). "Who Benefits from College? A Review of Research on the Returns to Higher Education," *The Future of Children*, Vol. 23, No. 1, pp. 41-65.

Adam Lavecchia, Heidi Liu, and Philip Oreopoulos. "Behavioral Economics of Education: Progress and Possibilities," *Handbook of Economics of Education* (Eric A. Hanushek, Stephen J. Machin, Ludger Woessmann, eds), Volume 5, 2016, Chapter 1, pp 1-74 North Holland Press, Amsterdam

## 8. Non-Refereed Publications

Oreopoulos, Philip, and Laurence J. Kotlikoff. "Restoring Generational Balance in Canada," *Choices*, Vol. 2, No.1, Institute for Research on Public Policy, 1996.

Oreopoulos, Philip. "Bad Tasting Medicine: Removing Intergenerational Inequity from the CPP," *Choices*, Vol. 2, No. 8., Institute for Research on Public Policy, 1997.

Oreopoulos, Philip, and Francois Vaillancourt. "Taxes, Transfers, and Generations in Canada: Who Gains and Who Loses from the Demographic Transition," *C.D. Howe Commentary #123*, C.D. Howe Institute, 1998.

Auerbach, Alan, and Philip Oreopoulos. "Analyzing the Fiscal Impact of U.S. Immigration," *American Economic Review*, Papers and Proceedings, Vol. 89, No. 2, May, 1999.

Oreopoulos, Philip. "New Lessons on the Benefits of Raising the Legal School Leaving Age," C.D. Howe Institute Commentary, No. 223, December 2005

Oreopoulos, Philip, "Moving Neighborhoods versus Reforming Schools: A Reaction to MTO's Final Report," *Cityscape*, Vol. 14, No. 2, 2012

Messacar, Derek, and Philip Oreopoulos. "Staying in School: A Proposal to Raise High School Graduation Rates," *The Hamilton Project Discussion Paper 2012-07*.

Reprinted in: *Issues in Science and Technology*, Winter, 2013.

Oreopoulos, Philip, Robert S. Brown and Adam Lavecchia (2015). "Evaluating Student Performance in Pathways to Education," C.D. Howe Institute E-Brief, No. 203, January 22, 2015

Reitz, Jefferey G., Philip Oreopoulos, and Rupa Banerjee (2017). "Recent research into discrimination against racialized job seekers suggests bigger companies are more receptive than smaller ones," *Policy Options*, Institute for Research on Public Policy (IRPP), March 30, 2017

## 9. Manuscripts/publications not yet accepted for publication

Logel, Christine, Philip Oreopoulos and Uros Petronijevic, "A Mind-Set Intervention To Change First-Year College Students' Sense of Belonging: Results From a Large Field Experiment" (in progress)

- Beattie, Graham, Jean-William P. Laliberté, Catherine Michaud-Leclerc and Philip Oreopoulos (2017), "What Sets College Thrivers and Divers Apart? A Contrast in Study Habits, Attitudes, and Mental Health," NBER Working Paper #23588
- Kalil, Ariel, Susan Mayer, and Philip Oreopoulos "Peaceful Parenting: A Pilot Study Promoting Mindfulness and Relaxation to Low-Income Parents" (in progress)
- Frenette, Marc, Catherine Michaud-Leclerc, Veronica Minaya, Philip Oreopoulos, Judith Scott-Clayton, and Carolyn Tsao, "Community college differences that matter: A Canada-U.S. Comparisson," (in progress)
- Escueta, Maya, Vincent Quan, Andre J. Nickow, and Philip Oreopoulos (2017). "Education Technology: An Evidence-Based Review, NBER Working Paper #23744
- Nickow, Andre, and Philip Oreopoulos. "The impressive efficacy of tutoring: A review of 50 randomized field experiments over 40 decades," (in progress)
- Lavecchia, Adam M., Philip Oreopoulos, and Robert S. Brown, "The long-run benefits from comprehensive student support programs: Evidence from Pathways to Education," (in progress)
- Oreopoulos, Philip, Richard W. Patterson, Uros Petronijevic, Nolan G. Pope. (2018) "Lack of Study Time is the Problem, but What is the Solution? Unsuccessful Attempts to Help Traditional and Online College Students," NBER Working Paper #25036
- Oreopoulos, Philip, Uros Petronijevic, Christine Logel, and Graham Beattie (2018). "Improving Non-Academic Student Outcomes Using Online and Text-Message Coaching," NBER Working Paper #24992

## 10. Papers presented at meetings and symposia

- 2018: Society of Labor Economists Annual Conference, Toronto  
 LearnLaunch Across Boundaries Conference, Boston  
 Parent Behavioral Workshop, The College Board, New York  
 Science of learning convening, Center for American Progress, Washington D.C.  
 National Bureau of Economic Research, Labour Meeting, San Francisco  
 Behavioral Economics Planning Meeting, Russel Sage Foundation, Boston  
 National Bureau of Economic Research, Education Meeting, Boston  
 Conference on research on Economic Theory and econometrics, Tinos, Greece
- 2017: Take-stock meeting, Parliament Building, Ottawa  
 Reducing Gender Labor Market Segregation through Access to Information Workshop,  
 International American Development Bank, Washington, D.C.

Higher Education Financing and Costs and Returns of Higher Education, “Federal Reserve Bank of New York

Collegiate Leaders in Increasing MoBility (CLIMB) Conference, Austin Texas

Conference on research on Economic Theory and econometrics, Milos, Greece

Canadian Economics Association Summer Meetings, Kansas City

Essen Health Conference, Health and Labour (keynote speaker), Dusseldorf, Germany

American Economic Association Annual Meetings, Chicago

J-Pal North America conference on Research and Innovation: Ed-Tech, Personalized Learning, and the Digital Divide, Boston, MA

Canadian Economics Association Winter Meetings, Toronto

2016: American Economic Association Annual Meetings, San Francisco

Family and Education Workshop, San Juan, Puerto Rico

Canadian Institute for Advanced Research, Social Networks, Identity, and Well-being Winter Workshop, Toronto

Canadian Economics Association Annual Meetings, Ottawa (State-of-the-art address)

Behavioral Interventions to Advance Self-Sufficiency (BIAS), MDRC, Washington, D.C.

Association for Public Policy Analysis and Management (APPAM) Annual Meetings, Washington D.C.

NBER and ESDC Conference on 'Small Differences that Matter', Ottawa

Canadian Economics Association Fall Meetings, Vancouver

European Association of Labour Economists conference in Ghent, Belgium (keynote speaker)

Canadian Institute for Advanced Research, Social Networks, Identity, and Well-being Summer Workshop, Brisbane, Australia

2015: Workshop on Behavioral Economics and Parenting, Russell Sage Foundation, New York

Behavioral Economics and Health Symposium, Center for Health Incentives and Behavioral Economics, University of Pennsylvania

Association for Public Policy Analysis & Management Annual Meetings, Miami

Canadian Institute for Advanced Research, Social Networks, Identity, and Well-being Fall Meetings, Montreal

Conference on research on Economic Theory and econometrics, Crete, Greece

Canadian Institute for Advanced Research, Social Networks, Identity, and Well-being Winter Meetings, Edmonton

Society of Labor Economists Annual Meeting, Montreal, Canada

Russell Sage Behavioral Economics of Labor Workshop, New York, New York

Behavioral Decision Research in Management Conference, Toronto, Ontario

Canadian Institute For Advanced Research Summer Workshop, Toronto

Canadian Economics Association Annual Meetings, Toronto

Behavioral Economics and Parenting Workshop, University of Chicago, Chicago, Illinois

ESDC Change Lab Workshop, Ottawa, Canada

Increasing College Access and Success for Low Income Students Conference, Davis, California

Workshop on the Effectiveness of Interventions in Education, Department of Education, the Hague, the Netherlands

Showcase Day for the Robin Hood Prize: Creating College Success (Judging Panel Member), New York, New York  
Institute of Public Administration Canada Behavioural Insights Workshop, Toronto, Ontario

2014: Workshop on Behavioral Economics and Parenting, Russell Sage Foundation, New York  
Canadian Institute for Advanced Research, Social Networks, Identity, and Well-being Winter Workshop, Toronto  
American Economic Association Annual Meetings, Atlanta  
Spanish Health Economics Association Annual Conference, keynote presentation, Pamplona, Spain  
Canadian Institute for Advanced Research, Social Networks, Identity, and Well-being Summer Workshop, Ottawa  
Workshop on "Science-Based Innovation: Improving Outcomes for Babies in Foster Care," sponsored by the Center on the Developing Child, Harvard University, Boston, Massachusetts  
National Bureau of Economic Research, Summer Institute, Boston, Massachusetts  
Canadian Institute for Advanced Research, Social Networks, Identity, and Well-being Fall Workshop, New York  
Conference Board of Canada Health Summit Conference, keynote presentation, Toronto, Ontario  
4th Annual Conference on Labour and Education Economics, co-hosted by the Departments of Economics at University of Winnipeg and University of Manitoba, (keynote presentation) Winnipeg, Manitoba  
National Bureau of Economic Research Education Program Fall Meeting, Boston, Massachusetts

2013: American Economic Association Annual Meetings, San Francisco  
International Workshop on Applied Economics of Education, Italy (keynote presentation)  
Ideas42 symposia on "Using Behavioral Economics to Improve Postsecondary Education Outcomes," New York  
Canadian Economics Association Annual Meetings, Montreal  
Canadian Institute for Advanced Research, Social Networks, Identity, and Well-being Fall Workshop, Montreal  
Statistics Canada symposia on "Returns to education: New data, recent research, and policy implications," Ottawa  
European Science Foundation Exploratory Workshop on "Self-control, Self-regulation, and Education," Denmark  
NHH workshop, "Labor Markets, Families, and Children," Bergen, Norway  
11th Conference on Research on Economic Theory and Econometrics (CRETE), Naxos, Greece  
Statistics Canada Socio-Economic Workshop: Evaluating the Returns to Education: New data, current research and future directions, Ottawa  
Institute for Education Sciences and the Penn Institute for Urban Research: Teaching Cases on the Nuts and Bolts of Randomized Controlled Trials in Education

2012: Behavioral Economics and Health Annual Symposium, University of Pennsylvania Center for Health Incentives and Behavioral Economics, Pennsylvania

Institute for College Access and Success, meeting on Framework for testing the effectiveness of and improving student loan counseling, New York  
Behavioral interventions to Advance Self-Sufficiency (BIAS) Peer Practicum, Washington, D.C.  
Conference on research on Economic Theory and econometrics, Milos, Greece  
Rimini Conference in Economics and Finance, Toronto (keynote presentation)  
Canadian Institute for Advanced Research, Social Networks, Identity, and Well-being Fall Workshop, Vancouver  
Canada Research Data Centre Network National Conference, Fredericton, New Brunswick  
Higher Education Quality Council of Ontario: Learning to Earning, Higher Education and the Changing Job Market, Toronto  
NBER Education Spring Meetings, Boston  
Future of Children Conference, Princeton University  
Evidence - Action - Innovation: A College Completion Symposium, U.S. Department of Education, Washington, D.C.  
Canadian Institute for Advanced Research, Social Networks, Identity, and Well-being Summer Workshop, Toulouse, France

2011: Higher Education Quality Council of Ontario, Fear of Finance Conference, Toronto  
Behavioural Economics Workshop, University of Ottawa, Ottawa  
Advances with Field Experiments, University of Chicago, Chicago  
Society for Benefit-Cost Analysis Annual conference, Washington, D.C.  
Canadian Institute for Advanced Research, Social Networks, Identity, and Well-being Fall Workshop, Montreal  
CLSRN 5th Annual Conference and the Canadian Economic Association Annual Meetings, Vancouver  
Society of Labor Economists, Annual Meetings, Vancouver  
Behavioral Economics and Health Annual Symposium, Philadelphia  
International Conference on Health Economics, Management and Policy, University of Athens, Greece  
10th Conference on Research on Economic Theory & Econometrics, Athens University of Economics and Business, Greece

2010: Fifth Nordic Summer Institute in Labor Economics, Reykjavic (Keynote Speaker)  
College Enrolment and Behavioral Approaches Meeting with Cass Sunstein and others with Office of Management and Budget at the Old Executive Office Building, Washington D.C.  
Knowledge Talk, Human Resources and Skills Development Canada, Ottawa  
American Economic Association Annual Meetings, Atlanta  
Metropolis Annual Meetings, Montreal  
Society for Research on Adolescence Biennial Meeting, Philadelphia  
Gender and Academia, Skanor, Sweden  
Eitan Berglas School of Economics Workshop: Frontiers in Economics of Education, Tel Aviv  
Canadian Institute for Advanced Research, Social Networks, Identity, and Well-being Workshop, Paris  
National Bureau of Economic Research, Spring Education and Children's Workshop

- 2009: Brookings Institute Project on Social Inequality and Educational Disadvantage: New Evidence on How Families, Neighborhoods and Labor Markets Affect Educational Opportunities for American Children (discussant), Washington, DC  
National Bureau of Economic Research, Summer Institute  
Canadian Institute for Advanced Research, Social Networks, Identity, and Well-being Fall Workshop, Halifax  
American Economic Association Annual Meetings, San Francisco  
Workshop on The Economics of Immigration, Vancouver  
Canadian Institute for Advanced Research, Social Networks, Identity, and Well-being Summer Workshop, Calgary  
CLSRN 3<sup>rd</sup> Annual Conference and the Canadian Economic Association Annual Meetings, Toronto  
National Bureau of Economic Research, Higher Education Meetings, Boston
- 2008: 3<sup>rd</sup> Tinbergen Institute Conference: Microeconometric analyses of causal relations in development, education, family, health and labor economics, Amsterdam, Netherlands.  
Targeting Investments in Children: Fighting Poverty When Resources are Limited, NBER Conference, Boston, MA.  
Canadian Institute for Advanced Research, Social Networks, Identity, and Well-being Fall Workshop, Vancouver  
Canadian Institute for Advanced Research, Social Networks, Identity, and Well-being Fall Workshop, Manchester, UK  
Canadian Institute for Advanced Research, Social Networks, Identity, and Well-being Workshop, Ottawa  
American Economic Association Annual Meetings, New Orleans  
MDRC Roundtable on Incentives, New York
- 2007: Association for Public Policy Analysis and Management (APPAM) Annual Meetings, Washington D.C.  
Canadian Institute for Advanced Research, Social Networks, Identity, and Well-being Fall Workshop, Ottawa  
Canadian Labour Market and Skills Researcher Network, Education Workshop, Kingston  
Canadian Institute for Advanced Research, Social Networks, Identity, and Well-being Summer Workshop, Boston  
Social-Economics Conference, Statistics Canada (keynote speaker), Ottawa  
Canadian Institute for Advanced Research, Social Networks, Identity, and Well-being Winter Workshop, Vancouver  
American Economics Association Annual Meetings, Chicago  
NBER Disadvantaged Youth Conference, Amelia Island, Florida  
American Federation of Teachers National Higher Education Conference, Portland, Oregon  
Gender Conference, University of California, Davis  
International Conference on Health Economics, Management and Policy, University of Athens, Greece  
Human Resources and Social Development Canada, workshop of field and laboratory experiments

- 2006: National Bureau of Economic Research (Summer Institute), Boston  
Canadian Institute for Advanced Research, Social Networks, Identity, and Well-being Winter Workshop, Toronto  
Society of Labor Economists, Annual Meetings, Boston  
National Bureau of Economic Research, Higher Education Meetings, Boston  
National Bureau of Economic Research, Pre-conference for Book on Disadvantaged Youth, Boston
- 2005: Cirano/Policy-Research-Initiative Conference on Experimental Economics, Aylmer, Quebec  
Society of Labor Economists, Annual Meetings, San Francisco  
National Bureau of Economic Research, Summer Institute, Boston
- 2004: Canadian Institute for Advanced Research, Winter Workshop, Vancouver  
Statistics Canada, Economic Conference, Ottawa  
Microeconometrics of Spatial and Grouped Data, Banff, Alberta (discussant)  
Canadian Institute for Advanced Research, Summer Workshop, Toronto  
Society of Labor Economists, Annual Meetings, San Antonio  
National Bureau of Economic Research, Children's Group Meetings, Boston
- 2003: Society of Labor Economists, Annual Meetings, Toronto  
International Institute of Public Finance, Annual Congress, Prague/Czech Republic  
National Bureau of Economic Research, Summer Institute, Boston  
IZA/SOLE Transatlantic Meeting of Labor Economists, Bavaria/Germany  
Canadian Employment Research Forum, 10th Anniversary Conference, Ottawa  
American Economic Association Annual Meetings, D.C
- 2002: National Bureau of Economic Research Summer Institute, Boston  
Society of Labor Economists, Annual Meetings, Baltimore  
Canadian Economics Association Annual Meetings, Calgary
- 2001: Canadian Economics Association Annual Meetings, Montreal, 2001

## **11. Invited Lectures**

(at economics departments unless noted)

- 2018: Higher Education Quality Council of Ontario  
University of California, San Diego, Rady School of Management  
Institute on Behavior & Inequality (briq), Bonn, Germany  
University of Notre Dame, Illinois  
MDRC, New York  
Michigan State University, Michigan  
University of Michigan, Ann Arbor  
New York University, New York  
City University of New York, New York



New York Federal Reserve  
Rutgers University, New Jersey

2017: Higher Education Quality Council of Ontario  
University of California, San Diego, Rady School of Management  
University of Leicester, UK  
Behavioural Insights Unit, London, UK  
Princeton University, Princeton  
Texas A&M, College Station  
University of Waterloo, Waterloo  
George Mason University  
Hellenic Canadian Academic Association (keynote speaker)

2016: University of Chicago, Chicago  
State University of New York (SUNY), Buffalo  
Sciences Po, Paris France  
OECD, Paris, France  
Paris School of Economics, Paris France  
University College, London UK  
London School of Economics, London UK  
University of Michigan, Ann Arbor (Economics and Policy School)  
Lund University, Copenhagen Denmark  
Civil Service College, Singapore  
Ideas42 Behavioral Insights Consulting, New York  
University of Sydney, Sydney Australia  
Queensland University of Technology, Brisbane Australia

2015: Uppsala University, Uppsala Sweden  
Purdue University, Lafayette Indiana  
University of Virginia, Charlottesville, Virginia  
Duke University, Raleigh, North Carolina  
Dartmouth University  
Tinbergen Institute, Amsterdam, the Netherlands

2014: Columbia University, New York, New York  
University of Rochester, Rochester, New York  
Cornell University, Ithaca, New York  
University of Illinois at Urbana-Champaign, Urbana, Illinois  
IZA (Bonn, Germany)  
University of Mannheim (Mannheim, Germany)  
Dalhousie University, John F. Graham Memorial Lecture, Halifax, Nova Scotia  
University of Ottawa, Ottawa  
Carleton University, Ottawa  
University of Toronto at Mississauga, Mary Lynn Williamson Talk, Toronto

2013: University of Western Ontario  
Ontario Ministry of Finance (Education and Training Seminar)  
University of Chicago (Harris School of Public Policy)  
Simon Fraser University  
Brigham Young University  
McMaster University  
University of Toronto  
German Institute for Economic Research

2012: Paris School of Economics  
University of Chicago, Illinois  
Queens University  
University of Alberta  
University of Laval  
University of Montreal  
University of Colorado, Boulder  
Case Western University

2011: Queens University  
University of Michigan  
University of Waterloo  
Boston University  
Ohio State University

2010:  
McMaster University  
Harvard University  
MIT  
University of Chicago (Graduate school of Business), Chicago  
New York Federal Reserve, New York  
York University, Toronto  
CUNY, New York  
Princeton University, Princeton  
Brookings Institute, Washington D.C.  
University of Michigan, Ann Arbor  
University of Western Ontario, London Ontario  
Northwestern University, Chicago  
University of California, Berkeley, Berkeley  
University of Washington, Seattle

2009: University of Arizona  
Metropolis, Ottawa  
McGill University  
University of Toronto, Toronto  
University of British Columbia, Vancouver

Simon Fraser University, Vancouver  
Norwegian School of Economics and Business Administration

2008: University of British Columbia, Vancouver  
Harris School of Public Policy, Chicago  
University of Texas at Austin, Austin Texas  
Columbia University, New York

2007: University of California, Los Angeles  
Cornell University, Ithaca  
University of British Columbia, Vancouver  
University of Maryland, College Park  
RAND Corporation, Santa Monica  
University of California, Berkeley  
Stanford University, School of Education, Palo Alto  
University of California, Santa Barbara  
Simon Fraser University, Vancouver  
University of Washington, Seattle  
University of Toronto, Toronto

2006: University of Chicago (Department of Economics and Graduate School of Business), Chicago  
Federal Reserve Board of Chicago, Chicago  
Dalhousie University, Halifax  
University of Western Ontario, London  
Stanford University, Business School, Palo Alto  
University of California, Santa Cruz  
Rice University and University of Texas, Houston  
Texas A&M University, College Station  
Williams College, Williamstown  
London School of Economics, London  
Paris-Jourdan Sciences Economiques (Paris)

2005: Brown University, Providence  
University of Pennsylvania (Wharton School of Business), Philadelphia  
Columbia University, New York  
Wilfred Laurier University, Waterloo  
University of California, Berkeley,  
University of California, Los Angeles,  
Yale University, New Haven  
Princeton University, Princeton  
MIT (joint with Harvard University), Boston  
University of Pittsburg (joint with Carnegie Mellon), Pittsburg

2004: Harvard University, Boston  
Dartmouth University; Dartmouth  
Harvard University (Kennedy School of Government), Boston

Simon Fraser University, Vancouver  
Columbia University, New York  
University of Toronto, Toronto  
University of Toronto (Education), Toronto  
Statistics Canada (Research Division), Ottawa

2003: University of British Columbia, Vancouver  
University Maryland (College Park), Maryland  
MIT (joint with Harvard University), Boston  
Queens University, Kingston  
McGill University, Montreal  
Duke University (joint with North Carolina (Chapel Hill)), Raleigh  
Royal Holloway, London  
London School of Economics, London  
Chicago Federal Reserve (Research Division), Chicago  
University of California (Berkeley)

2002: University of British Columbia, Vancouver  
Simon Fraser University, Vancouver  
University of Toronto, (Rotman School of Business), Toronto  
McMaster University, Hamilton  
Guelph University, Guelph  
University of Rochester, Rochester  
University of Illinois at Urbana-Champaign, Urbana  
Duke University, Raleigh  
Brown University, Providence  
University of Toronto, Toronto  
University of Calgary, Calgary  
Simon Fraser University, Vancouver  
University of California at Davis,  
University of California at Santa Clara,  
RAND Corporation, Santa Monica  
University College London, London  
Rutgers University,  
Department of Finance (Research Division), Ottawa  
University of California at Berkeley

2001: McMaster University, Hamilton  
University of California at Berkeley

#### D. LIST OF COURSES

12.

**A. Undergraduate courses taught**

ECO 200Y: Microeconomics  
 ECO 227Y: Quantitative Methods  
 ECO 299Y: Research Opportunity Program  
 ECO 339Y: Labour Economics  
 ECO 343H: Labour Economics and Public Policy  
 ECO 451H: Public Policy Analysis\* (Designed Course)

14.32: Econometrics (at MIT)  
 ECON 490: Research Methods (at UBC)  
 ECON 1814: Small Differences that Matter: Public Policy Comparisons between Canada and the United States (at Harvard)

**B. Graduate courses taught**

PPG 1004H: Quantitative Methods (at School of Public Policy and Governance)\* (Designed Course)  
 ECO 2600F: Graduate Public Economics (Expenditures)  
 ECO 2800F: Graduate Labour Economics

14.661: Graduate Labor Economics (at MIT)  
 2810a: Graduate Labor Economics (at Harvard)  
 ECON 550: Graduate Public Economics: Government Expenditures (at UBC)

**C. Graduate students supervised**

Jean-William P. Laliberte, University of Calgary	2015 – 2018, primary supervisor
Michael Gillraine, New York University	2015 - 2017
Adam Lavecchia, University of Ottawa	2015 - 2017
Uros Petronijevic, York University	2013 - 2016
Amy Linden, Deloitte Touche Tohmatsu Limited	2010 - 2015, primary supervisor
Ho-nam (Eric) Mak, Shanghai Univ. of Finance and Economics	2012 - 2015
Florian Hoffmann, Assistant Professor, UBC.	2005 - 2010, primary supervisor
Yee Fei Chia, Assistant Professor, Cleveland State University	2002 - 2006

**E. ADMINISTRATIVE POSITIONS**

13.

**A. Within university**

Data Governance Committee, 2018 -  
 Orientation Advisory Board Member, UTM 2017  
 Research Council Member, 2014 - 2015  
 Dean's Representative, 2013-14

Recruiting Committee, 2008, 2010, 2012  
Graduate Admissions Committee, 2004, 2006, 2009, 2012, 2016  
CEPA seminar organizer, 2005-06, 2006-07, 2011-12  
Search Committee, Post in Higher Education, Ontario Institute for Studies in Education

**B. Outside university**

**Editor:**

Journal of Labor Economics            November 2009 -

**Co-editor:**

Labour Economics                      August 2007 - 2010

**Board of Editors:**

American Economic Review            January 2013 -

**Institute of Education Sciences**, Education Systems and Broad Reform Education Research Scientific Review Panel Member, 2010 - 2014

**Employment and Social Development Canada**, Learning Branch Advisory Committee

**Referee for:**

Science  
American Economic Review;  
Quarterly Journal of Economics;  
Journal of Political Economy  
Econometrica;  
Journal of Economic Literature;  
American Economic Journal, Applied  
Review of Economic Studies;  
Economic Journal,  
Review of Economics and Statistics;  
Journal of Human Capital  
Journal of Human Resources;  
Journal of Public Economics;  
Journal of Labor Economics;  
Labour Economics;  
Industrial Labor Relations Review  
Journal of Policy Analysis and Management  
Journal of Economic Development;  
Journal of the European Economics Association;  
European Economic Review;  
Industrial Labor Relations Review;  
Scandinavian Journal of Economics

Economica;  
Journal of International Tax and Public Finance;  
Journal of Urban Economics;  
Journal of Economic Geography  
Education Finance and Policy;  
Economics of Education Review;  
Journal of Economic Geography  
Review of Economic Dynamics;  
Canadian Public Policy;  
Canadian Journal of Economics;  
Journal of Higher Education  
Canadian Journal of Higher Education  
Statistics Canada;  
Social Sciences and Humanities Research Council of Canada;  
The Falk Institute  
Human Resources and Social Development Canada  
Spencer Foundation  
Institute of Education Sciences